

OneScreen Chosen for Inc. 5000 Fastest Growing US Companies for 2nd Year in a Row

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For the second year running, OneScreen is among the fastest growing US firms profiled on the Inc. 5000. Inc. analysts noted that OneScreen has sustained 315% revenue growth over the past 3 years.

Inc. has just recognized OneScreen as one of the fastest growing companies in America for the second year in a row.

Strong referrals from Resellers and Distributors, alongside a jump in recurring revenue, contributed to a revenue expansion rate of 315% over the past 3 years. OneScreen grew their network and customer base despite some of the toughest challenges to face the global economy in recent years.

The achievement was presented to [OneScreen's parent corporation NZS](#).

OneScreen CEO Sufian Munir commented, "All of us on the OneScreen team are honored by this recognition of success. I think of it as validation that if you treat people right and truly support what you build, word of mouth can be your best brand advocate."

He added, "We all owe a great deal of thanks to our Resellers and Distributors, who are out there every day introducing OneScreen to new customers and spreading the word about what makes us unique. Also, we just added new regional managers to the Sales team and beefed up our Marketing efforts over the past year to build on our momentum."

The increase in sales revenues derived largely from international sales, an innovative Subscription pricing model and the popularity of interactive whiteboards in school modernization. Kevin Wong, National VP of Sales for OneScreen, said, "Our new regional managers helped us serve many more customers than ever before and the demand continues to be just phenomenal. We're in the process of welcoming on-board more talented sales experts right now as the 2023 budgeting season gets under way."

In addition to OneScreen's original Subscription model, which automatically upgrades customer hardware every three years, the company is best known for their signature service, the Screen Skills Gurus, who provide customers with free, unlimited help and training by phone, video call or chat. Callers can immediately connect with a trained engineer, not simply a customer service agent, to ask any technical question about operations, integration, training, productivity hacks, etc. This year, Screen Skills Gurus will be available in user-friendly desktop and mobile apps, in addition to the familiar green button inside all OneScreen software and hardware.

"So much is coming together now after years of dedication and hard work. We built the OneScreen name from the ground up by treating every customer, every Reseller, every point of contact with the public as vitally important to our reputation," said Kelly Bolton, EVP of Marketing & Brand for OneScreen.



"I want to thank the editors at Inc. for offering OneScreen this platform to reach new audiences. Our story is really just beginning," she concluded.

The growth of the interactive touchscreen market is on track to more than double, from \$35 billion to \$79 billion by 2030 with a CAGR of 9.5%, in analysis by the firm Strategic Market Research. In 2022, OneScreen expanded into new verticals as well, offering their innovative takes on large scale video walls and AI-enhanced security cameras capable of handling instant image processing on the network edge.

More information on the OneScreen Subscription model is on the [How to Buy page](#). Additional supports, such as a scheduler for private demos, downloadable info sheets and how-to videos, are available on the [OneScreen website](#) and [YouTube channel](#).

About OneScreen

OneScreen is a comprehensive technology provider known for their customized interactive whiteboards, video collaboration, security and AI applications for education and business clients. The engineers and educators at OneScreen have led the market for over a decade with innovations in EdTech and collaboration software. From the classroom to the conference room, OneScreen creates smarter, more secure, solutions tailored to the client's specific needs. Based in San Diego, CA, OneScreen has offices in Canada, Mexico, Pakistan, Colombia, and the UAE, along with a network of partners serving clients all around the globe. Connect with OneScreen on [LinkedIn](#), [Facebook](#) and [Twitter](#).

For more information contact:
Kelly Bolton
kelly@onescreensolutions.com
+1 800-820-4035